



REALM FINANCIAL CONSULTANTS PVT. LTD.

“Empowering Entrepreneurs”

www.realmfinance.com



INTRODUCTION

Realm Financial Consultants Pvt. Ltd. based in Nashik, Maharashtra, established in the year 2006, is consistently delivering with excellence in Project Finance Consultancy and all allied project related services viz licenses, approvals, permissions, NOC's, subsidies, incentives etc. The company is promoted and managed by highly qualified, experienced and dynamic professionals.

An expert team of the professionals associated with the company comprises of Chartered Accountants, Company Secretaries, Advocates, Lawyers, MBAs, Chartered Engineers, Architects and Government Approved Valuers etc. This enables the company to efficiently deliver customized solutions for diverse needs of its reputed clients including business funding solutions, sanctions of subsidies, incentives, and grants in –aid & obtaining various industrial, business licenses, approvals, registration etc.

VISION

“To be instrumental in empowering entrepreneurs through Comprehensive Service Model.”

MISSION

- To provide customized and right financing solutions.
- To provide professionally updated, expert, experienced, reliable & unique services.
- To ensure excellence, creativity, innovation and flexibility in all what we undertake to do.
- To maintain highest business standards, ethics, integrity and transparency.

KEY AREA OF EXPERTISE

- Project Finance Consultancy
- Subsidies, Grants & Incentives
- Financial Restructuring
- Company Formation
- Business Licensing
- Venture Capital Assistance (Food / Agro based units)
- Drafting & Legal Services
- Certifications

SEGMENTS DEALT WITH - MSME & LSI

Printing & Packaging Industry

Chemical Industry

Engineering Industry

Infrastructure & Real Estates

Power & Energy Projects

Medical & Health Care Industry

IT & Communication Industry

Educational Institutes

Hospitality Industry

Wine & Beer Industry

Dairy Projects

Agricultural Projects

Agro Based Industry

Food Processing Industry

Cold Storages & Cold Chain System

Sugar Industry Project

SERVICES AT A GLANCE



A. ENTITY FORMATION, DRAFTING & LEGAL SERVICES

Formation of an entity is the first step to create an identity of any business. REALM guides its clients to choose the suitable form of entity and arrive at a right decision thereof considering various aspects. Hiring of proper drafting and legal services not only protects legal and financial interests of the entity but contributes substantially to compliances and documentation part. REALM is all set to provide such expertise.

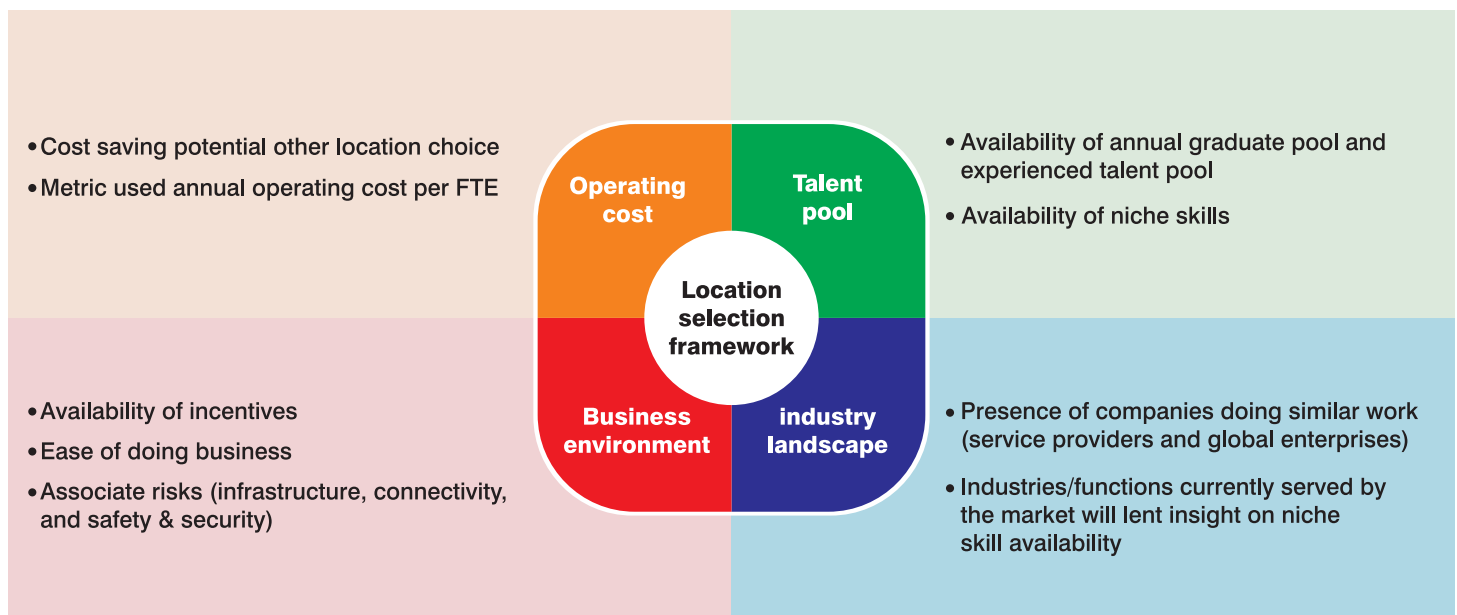
- Formation of Company.
- Formation of Partnership Firm.
- Limited Liability Partnership (LLP).
- Drafting, Registration & Compilation of MOA, AOA & Various Deeds.
- Drafting, Compilation of MOU & Board Resolutions .
- Preparation & Execution of Agreements, Affidavits.
- Certificates & Consent Letters.
- ROC & ROF Search Reports.
- Companies Act, 2013 - Event based compliance services.

B. PROJECT LOCATION & UTILITY SERVICES

Choice of a proper Project Location is a dominant factor having all-time impact on the overall viability and success of the project. Selection of suitable project location considering environmental clearance, zoning etc. with availability of utility services like water, power etc. can be best left to surveys & due diligence. REALM has achieved excellence in this kind of work.

Moreover, obtaining various sanctions, NOCs and permissions from various authorities relating to allotments, conversion, use of lands/plots, formalities from sanctioning of a building plan to its completion, ensuring availability of required power supply and adequacy of water utility needs legal & technical skill, knowledge of procedural formalities, and team efforts to liaison with Government & Other Departments. REALM has delivered such results for many of its prestigious clients.

- Survey, Due Diligence for proper Project Location in conformity of Environment clearance, Zoning & Infrastructure etc.
- Application for allotment of plots & sanctions from MIDC.
- Permission u/s 63 A for purchasing agricultural land for bona-fide industrial purpose.
- N.A. - Conversion of Agricultural land to Non- Agricultural Land.
- Intimation to Tahsildar for change of use of land under Sub-section (2) of Section 44A of Maharashtra Land Revenue Code, 1966.
- Building Plan approval from Executive Engineer, MIDC / Grampanchayat / Town Planning Department.
- Obtaining NOC from MSEDCL (Electricity Distribution Company).
- Getting sanction of L.T. / Express H.T. power supply line from MSEDCL.
- Approval of electrical drawings, H.T Line from Electrical Inspector.
- Obtaining NOC from Irrigation Department.
- Arranging Electrical Inspector inspection for charging of transformer & obtaining the certificate for same.
- Obtaining industrial purpose water lifting permission from Irrigation Department.
- Approval of building plan from Industrial Safety & Health Dept.
- Obtaining factory building completion from concerned authority.
- Title search, valuation & other reports.
- Water lifting permission from dam for industrial purpose.





C. FINANCIAL & MANAGEMENT CONSULTANCY

'Distinct Specialization in Project Finance Consultancy' has been the mark of identity of REALM since its formation. A proven track record of REALM in preparation of Preliminary & Detailed Project Reports (PPR & DPR), Techno-Economic Viability Reports (TEVR) & Credit Monitoring Analysis (CMA) Data etc has always ensured client satisfaction with its valuable consultancy in availing of Fund & Non-Fund Based credit facilities for industrial business houses through focused approach ensuring cost effective & timely borrowings for capital funding of the projects, working capital finance. The skill & experience of dealing with banks and financial institutions, guidance in effective use, parking and routing of funds has featured as value addition to leverage the long lasting benefits.

1. PROJECT REPORT PREPARATION :-

- Preliminary Project Report (PPR).
- Detailed Project Report (DPR).
- Techno Economic Viability Report (TEVR).
- Credit Monitoring Analysis (CMA) data preparation.

2. FUND & NON- FUND BASED CREDIT FACILITIES:-

- Liasoning with Banks & Financial Institutes.
- Project Loans / Funding Solutions.
- Term Loan.
- Cash Credit / Working Capital.
- Overdrafts Facility.
- Letter of Credit.
- Bank Guarantee.
- Bill Discounting.
- Venture Capital Assistance (Food / Agro – based industry).
- Commercial Loans.
- Financial Restructuring.
- Loan Against Property (LAP).
- Home Loan Proposals (HL).



D. SUBSIDIES / INCENTIVES

Subsidies & incentives under the various schemes of Central & State Governments prove to be encouraging & work as boosters for entrepreneurs. The wide spread goodwill of REALM is also the result of providing proper consultancy for availing of such subsidies and incentives and for successful compliance with all the procedural formalities thereof.

1) STATE GOVERNMENT:-

Package Scheme of Incentives

- Interest Subsidy
- Exemption of Electricity Duty
- Waiver of Stamp Duty
- Power Tariff Subsidy
- VAT based incentives

2) CENTRAL GOVERNMENT:-

- CLCSS - Credit Link Capital Subsidy scheme
- MOFPI - Ministry of Food Processing Industries
- NHB - National Horticultural Board
- APEDA - Agricultural and Processed Food Products Development Authority
- NABARD - Subsidy Schemes.



E. BUSINESS / INDUSTRIAL LICENSING, REGISTRATIONS

Obtaining various registrations, enrolments, permits, approvals, licenses, no objection certificates, reports, renewals and revalidation thereof is the inevitable compliance for all the entities. Rendering these services has now become the job of specialists. Realm is recognized to efficiently provide these services.

- PAN, TAN, VAT TIN, CST TIN, LBT, PTEC, PTRC & DIN.
- Central Excise & Service Tax Registration.
- SSI / EM Part I & II - MSME'S Entrepreneurs' Memorandum.
- Industrial Entrepreneurs' Memorandum (IEM) Central Govt., New Delhi.
- IL - Industrial License.
- ESIC & labour welfare fund registrations.
- IPR - Copyrights, Trademark & Industrial Design.
- BARCODE Registration.
- Factory License under the Factories Act, 1948.
- Fire Safety, Industrial Safety License.
- MPCB - Consent to Operate & Establish from Maharashtra Pollution Control Board.

- BRL Licenses & Letter of Intent of State Excise Department for Bottling of Wine/ Brandy / Beer along with other licenses / Approvals.
- APEDA - Agricultural and Processed Food Products Export Development Authority.
- FSSAI - Food Safety and Standards Authority of India. (State & Central authorities).
- Preparation & Approvals of FSMS - Food Safety Management System Plan & Product Recall Plan.
- BIS - Obtaining ISI mark from Bureau of Indian Standards Certification.
- Obtaining Certification for ISO 9001 : 2008.
- Solvency Certificate from State Revenue Departments/Banks.
- CGWA - Obtaining Permission from Central Ground Water Authority for digging bore well for industrial purpose.
- Obtaining Water Analysis Reports in respect of Chemical, Bacteriological & Potability IS14543 from BIS Approved & NABL accredited recognized laboratory.
- Calibration Reports of filling / packing machinery from Weight & Measurement Department.



F. IMPORT & EXPORT SERVICES

With the economic policies favoring the global business trends all over the world, Import-Export related services have acquired new significance. Realm is set to provide the licensing, documentation & consultancy services in the specified matters of this area of business.

- IEC - Import Export Code.
- Import Permit for Agricultural Seeds including Grape Plants & others.
- Customs clearance of project related imported goods.
- Exemption under EPCG in import duty of capital goods & custom clearance.
- EXIM- Licenses, Documentations and Consultancy in all allied services.

BUSINESS CONSULTING



ALLIED SERVICES

MSME
MICRO, SMALL & MEDIUM ENTERPRISES

dic

Ministry of Corporate Affairs
Government of India

APEDA

**National Horticulture
Board**

MOFPI
MINISTRY OF FOOD PROCESSING INDUSTRIES
Government of India

IEC

fssai
Food Safety and Standards
Authority of India



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